| Name | DEARMAN |
|------|---------|

## **DEARMAN**



Think of a specific interpersonal issue you are dealing with. Respond to each prompt to plan how you will handle the issue.

| <b>D</b> escribe. What are the facts of the situation, without judgement?    |
|--|
|  |
| Express. Fill in the blanks. "I feel when"                                   |
|  |
| <b>A</b> ssert. How will you state what you need?                            |
|  |
| <b>R</b> einforce. How will you reward the other person for responding well? |
|  |
| <b>M</b> indfulness. What is your goal? What could distract you from it?     |
|  |
| Appear confident. Describe how you will do this body language.               |
|  |
| <b>N</b> egotiate. What are the limits of what you will accept?              |
|  |