

# Pathos

Pathos is a Greek word meaning suffering or experience. The English word pathetic, which means arousing pity, especially through vulnerability or sadness, is derived from it. When you use pathos in a story or an argument, you say things that make the reader/listener experience emotions, especially feelings of pity or sadness. Using pathos gets readers/listeners emotionally invested in what you are writing or talking about. Speakers, leaders, advertisers, and people in general use pathos to appeal to people's emotions in order to get them to think or believe certain things or to take certain actions.

**DIRECTIONS:** Look at each situation and emotion below. What words could you use in that situation to evoke the emotion provided? Explain why you chose those particular words.

Situation/Emotion	Three Word You Would Use	Explanation
You are trying to convince your friend to let you copy her homework.  Emotion: guilt		
You are trying to convince your father to raise your allowance.  Emotion: Pity		

